Local Market Update for November 2024

Provided by New Jersey REALTORS®



Union Twp

Union County

Single Family		November			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change	
New Listings	28	37	+ 32.1%	460	429	- 6.7%	
Closed Sales	26	27	+ 3.8%	380	307	- 19.2%	
Days on Market Until Sale	45	44	- 2.2%	35	30	- 14.3%	
Median Sales Price*	\$527,500	\$550,000	+ 4.3%	\$520,000	\$555,000	+ 6.7%	
Percent of List Price Received*	102.9%	103.3%	+ 0.4%	104.0%	105.5%	+ 1.4%	
Inventory of Homes for Sale	66	56	- 15.2%				
Months Supply of Inventory	2.0	2.0	0.0%				

Townhouse-Condo		November			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change	
New Listings	4	1	- 75.0%	62	62	0.0%	
Closed Sales	8	7	- 12.5%	50	51	+ 2.0%	
Days on Market Until Sale	35	30	- 14.3%	21	26	+ 23.8%	
Median Sales Price*	\$567,296	\$395,000	- 30.4%	\$378,750	\$430,000	+ 13.5%	
Percent of List Price Received*	106.5%	103.2%	- 3.1%	105.1%	103.6%	- 1.4%	
Inventory of Homes for Sale	5	7	+ 40.0%				
Months Supply of Inventory	1.1	1.6	+ 45.5%				

Adult Community		November			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change	
New Listings	0	2		7	6	- 14.3%	
Closed Sales	1	1	0.0%	5	6	+ 20.0%	
Days on Market Until Sale	8	11	+ 37.5%	32	35	+ 9.4%	
Median Sales Price*	\$175,500	\$180,000	+ 2.6%	\$409,999	\$205,000	- 50.0%	
Percent of List Price Received*	97.5%	94.8%	- 2.8%	103.6%	100.8%	- 2.7%	
Inventory of Homes for Sale	0	2					
Months Supply of Inventory	0.0	1.5					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

